GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*, a menu-driven database system. The Internet address for GSA *Advantage!* is: GSAAdvantage.gov.

Schedule Title: 874 – Mission Oriented Business Integrated Services MOBIS
Formerly Schedule 69, Training Aids and Devices; Instructor-Led Training; Course Development & Test Administration

Contract number: GS-02F-0055T
Contract Modification: PO-0012 (November 24, 2015)

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Contract period: The award period is February 9, 2012 thru February 8, 2017

Contractor:
Enterprise Training Solutions
120 Bloomingdale Road
White Plains, NY 10605
Ph: 914-682-4331
Toll free: 888-887-8244
Fax: 914-682-9741
www.enterprisetraining.com

Contact: Ken Gellerman

Business size: Small

  1a. **Special Item Number(s) (SINs) Offered**:
     [X] 874-4

     [X] 874-9

  1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price.

  1c. Hourly rates: Not applicable

2.   Maximum order: $1,000.000.00

3.   Minimum order: None

4.   Geographic coverage (delivery area): US and International

5.   Point(s) of production (city, county, and State or foreign country): US

6.   Discount from list prices or statement of net price: Prices attached are NET

7.   Quantity discounts: 4 -90%, as noted on price list

8.   Prompt payment terms: Not applicable

9a.   Government purchase cards are accepted

9b.   Government purchase cards are accepted the micro-purchase threshold

10.   Foreign items: Not applicable

11a.   Time of delivery: 10 business days or sooner

11b.   Expedited Delivery: 3-5 business days
       Items available for expedited delivery are noted in this price list:
       My SkillSource items.

11c.   Overnight and 2-day delivery. 2 business-day delivery is available for   All My
       SkillSource items.
       Schedule customers may contact the Contractor for rates for overnight and
       2-day delivery.

11d.   Urgent Requirements:
       I-FSS-140-B URGENT REQUIREMENTS (JAN 1994)
When the Federal Supply Schedule contract delivery period does not meet the bona fide
urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits,
to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor
shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be
confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time
acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon
accelerated delivery time frame shall be delivered within this shorter delivery time and in
accordance with all other terms and conditions of the contract.
Customers can also contact the Contractor's representative to effect a faster
delivery:

12.   F.O.B. point(s): Destination

13a.   Ordering address:
       Enterprise Training Solutions
       120 Bloomingdale Road Suite 302
       White Plains, NY 10605
       Ph: 914-682-4331

Toll free: 888-887-8244
Fax: 914-682-4331
www.enterprisetraining.com

13b.   Ordering procedures: For supplies and services, the ordering procedures,
information on Blanket Purchase Agreements (BPA's), and a sample BPA can
be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

14.   Payment address (es):
Enterprise Training Solutions
120 Bloomingdale Road Suite 302
White Plains, NY 10605
Ph: 914-682-4331
Toll free: 888-887-8244
Fax: 914-682-9741

15.   Warranty provision: Not applicable
16.   Export packing charges: Not applicable
17.   Terms and conditions of Government purchase card acceptance:
Government purchase cards are accepted.
18.   Terms and conditions of rental, maintenance, and repair: Not applicable
19.   Terms and conditions of installation: Not applicable
20.   Terms and conditions of repair parts: Not applicable
20a.   Terms and conditions for any other services: Not applicable
21.   List of service and distribution points: Not applicable
22.   List of participating dealers: Not applicable
23.   Preventive maintenance: Not applicable
24a.   Special attributes such as environmental attributes: Not applicable
24b. Section 508 compliance information is available. Enterprise Training Solutions
is committed to providing accessible products by meeting the standards
listed in Section 508 of the Rehabilitation Act. Please call for contractor for
more detailed information.
25.   Data Universal Number System (DUNS) number: 004161233
26.   Notification regarding registration in Central Contractor Registration (CCR)
database: Enterprise Training Solutions is registered with CCR.

GSA Contract Net Price List

December 2015

Part #	Description	GSA Dis-count	GSA Net Price
My SkillSource IT Training Libraries			
Per Library, Per User Pricing			
MSS-CCOMPREHENSIVE: Corporate Comprehensive			
	Combines Computer Professional Platinum and Business Complete Libraries for all-inclusive collection delivering courses, virtual labs, learning resources. Prepare IT staff for critical certifications, create skills training programs for your busy managers, & provide organization-wide training on important applications.	68%	$592
MSS-OPEO: Office Productivity			
	Comprehensive library of courses for desktop and office productivity applications. Topics include MS Office, Access, browsers, Lotus Notes, and many others. This library includes multi-media self-paced tutorials, e-Instructor led and mentored courses, digitized books, and knowledge assessments.	83%	$40
MSS-CP: Computer Professional			
	This robust library includes courses for topics ranging from networks, operating systems, and programming, to web development, data communications, and design & media. Includes self-paced tutorials, e-Instructor led and mentored courses, digitized books, and knowledge assessments.	90%	$150
MSS-CP/TEL: Computer Professional/Telephony			
	The Computer Professional Library PLUS a complete set of telephony/telecomm courses on subjects including TCP/IP, ATM and Data Communications, T1/T3, DS1/DS3 Networking and Troubleshooting, wireless, and much more.	85%	$300
MSS-CPPremium: Computer Professional Premium			
	Includes over 2500 courses in the areas of Networking, Operating Systems, Programming, Web Development, and Design & Media. Our complete Cisco and Project Management Libraries are added to this offering, along with our deeper Security and Communications libraries of courses. Includes, of course, over 1500 digitized technical reference books!	88%	$250
MSSCPPLAT: Computer Professional Platinum Library			
	My SkillSource Computer Professional Platinum Library Subscription includes a wide range of Vlab exercises (1yr. subscription) VLab technology is live, hands-on experience with real equipment over the internet. Not a simulation or a computer-based training program, labs provide a live experience working with on real routers and servers to learn networking technologies, such as a Cisco-powered production network or a Microsoft network infrastructure.	78%	$400
MSS-TEL: Telephony			

A complete set of telephony/telecomm courses on subjects including TCP/IP, ATM and Data Communications, T1/T3, DS1/DS3 Networking and Troubleshooting, wireless, and more.	70%	$150
MSS-CISCO: CISCO Library		
Courses offered cover CCNA, CCNP, CCIE and more. This library includes self-paced tutorials, e-Instructor led and mentored courses, and digitized books.	90%	$150
MSSCADV: Cisco Advanced Techologies		
This library is for advanced network professionals who require training on Cisco technologies. This library includes self-paced tutorials, e-Instructor led and mentored courses, and digitized books (1yr subscription)	90%	$150
MSSCISPLAT: Cisco Platinum Library		
My SkillSource Cisco Platinum Library Subscription. Includes a wide range of Vlab exercises (1yr subscription) VLab technology is live, hands-on experience with real equipment over the internet. Not a simulation or a computer-based training program, labs provide a live experience working with on real routers and servers.	78%	$400
MSS-ITSEC: IT Security		
Training paths for vital IT security certifications as well as the fundamentals of network security. Includes tracks for Security Certified Program (SCP) and Security+, A+, and Network+ (CompTIA).	78%	$125
MSS-EBIZ: E-Business		
Offers training in two main areas: Business & Strategy and Technology & Implementation. Courses are available in marketing, database integration, security, and design strategy.	88%	$40
MSS-DM: Design & Media		
Training on the most popular computer design applications available today. Courses include Photoshop, Illustrator, PageMaker, Quark, InDesign and more. This library includes self-paced tutorials, e-Instructor led and mentored courses, and digitized books. (Note: This is a subset of the Computer Professional Library).	88%	$70
MSS-PM: Project Management		
Provides training for Project Management Fundamentals, Project Management Institute (PMI) certification, IT Project+ Certification (CompTIA), and Microsoft Project. This library includes self-paced tutorials, e-Instructor led and mentored courses, digitized books, and Knowledge Certification testing.	88%	$70
MSS-TRA: TRA Communications		
The TRA Communications Technology Complete Library offers a wide variety of the most current telecommunications and internetworking technologies available. Developed by experts who actually helped develop the technologies, these courses provide a wealth of information about how the technology works and how it is implemented.	5%	$850
MSS-DESKAPP: Destop Applications		

		71%	$67
Comprehensive library of courses for desktop applications. Includes multi-media self-paced tutorials, full library of online books, virtual labs (vLabs), Brainbench Exams.			

My SkillSource Professional Development Training Libraries

Part #	Description	GSA Discount	GSA Net Price
Per Library, Per User Pricing			
MSS-BIZCOMPLETE: Business Complete			
A very robust collection of online courses, simulations, and multimedia resources (video, audio, books) is delivered in this library, organized to develop core competencies and essential skills focusing on HR, Customer Service, Management & Leadership, Personal Effectiveness, Operations & Quality, Finance & Accounting, Project Management, Sales & Marketing. Many courses included in a variety of languages. Easily create training programs aligned to job roles, departments, and the needs of individual employees.		45%	$213
MSS-ANTIHARASS: Anti-Harassment Library			
This library delivers broad anti-harassment training explaining and establishing a general nationwide baseline of acceptable workplace behavior.		66%	$21
MSS-SL: Situational Leadership			
Situational Leadership® is a proven, effective model that helps managers in interpersonal situations. This course allows you to analyze the needs of various situations you are likely to encounter as a manager, and then adopt the most appropriate leadership style for that situation.		62%	$90
MSS-SAFETY: Safety			
This library provides environmental, health and safety training covering topics ranging from Confined Spaces, Electrical Safety, Basic First Aid, Personal Protective Equipment, and much more.		72%	$85
MSS-EMPLAW: Employment Law			
This library covers topics to prevent mistakes and innocent oversights in the workplace that might place your agency or business at risk. Examples of topics include: ethics, computer security, disease, discrimination, and disability.		59%	$40
MSS-BF: Business Fundamentals			
The Business Fundamentals Library covers a broad range of business and soft skills topics for all levels of professionals. Interactive training addresses professional development, customer-facing skills, and personal enrichment designed to help everyone be more effective on the job.		49%	$50
MSS-BFP: Business Fundamentals Platinum			

	GSA Discount	GSA Net Price
The Business Fundamentals Premium library delivers training that increases the effectiveness of managers and business professionals. Covers principles and guidelines, job aids, and activities that map to real world situations. Courses feature business simulations with scenarios that reflect common business challenges.	20%	$159
MSS-HIPPA: HIPAA		
Training designed to help companies dealing with confidential healthcare information meet the training and compliance requirements under HIPAA	5%	$114
MSS-WPS: Occupational Safety and HR Compliance/Employment Law		
Courses cover disease and wellness, fire safety, harassment, drugs, workplace hazards and a wide range of prevention and safety management techniques and more...	80%	$50
BWLIBRARY - Comprehensive Business Writing Library		
This series covers basic business writing, writing business letters, memos and email, & writing business reports and proposals.	5%	$173
TYPING - Typing Master		
A touch typing course that improves typing skills and tests typing speed. The course includes features for the alpha-numeric keyboard, numeric keypad and special marks.	6%	$47

Enterprise Training Products

Part #	Description	GSA Discount	GSA Net Price
ENTTRNGKIT	Training Kit of online learning program implementation resources including: Planning and site administration instructions, templates and resources. A project plan template, tools, resources and support required to execute successful online learning program activities.	12%	$1,333
ENTREG	Enterprise Training Course Enrollment & Approval Module - Training aid allowing electronic course enrollment and supervisor notification (1 yr subscription, per user)	15%	$8
ENTSETUP	Enterprise Training Course Registration/ Manager Approval/Branding Setup	20%	$400

Red Vector Online Training

Part #	Description:	GSA Discount %	GSA Net Price
	A complete offering of on-line courses for Architects, Engineers, Contractors, Interior Designers, Electrical Contractors, Land Surveyors, Landscape Architects, Building Inspectors and others. These courses allow professionals to achieve licensing requirements and complete continuing education requirements through		

Part #	Description	GSA Discount %	GSA Net Price
	convenient on-line courses.		
RVALLACCESS	1 User , Red Vector All Access Library – unlimited access to all courses	10%	$359
RVFCOURSE	Vector Fundamental Level - Single Course Title, Single user — 1 credit hour	10%	$24
RVICOURSE	Vector Intermediate Level - Single Course Title, Single user — 1 credit hour	10%	$35
RVACOURSE	Vector Advanced Level - Single Course Title, Single user — 1 credit hour	10%	$45
RVLMS	Online University/Learner Management System (LMS) - Branded (customized) LMS site for managing users and accessing usage reports. This is typically adopted when a customer is deploying Red Vector ourses to a larger audience (100+) users. (Annual investment)	5%	$2,838
RVLMS	Course Customization and course development services - Daily rate	5%	$1,178

My SkillSource Mainframe & Midrange Training

Part #	Description	GSA Discount %	GSA Net Price
	1-5 Courses, Per Course Pricing		
1-5-IS-1-5-IS	1-5 Users - 1-5 Courses	10%	$630
6-10-1-5-IS	6-10 Users - 1-5 Courses	10%	$1,021
11-15-1-5-IS	11-15 Users - 1-5 Courses	10%	$1,285
16-25-1-5-IS	16-25 Users - 1-5 Courses	10%	$1,836
26-35-1-5-IS	26-35 Users - 1-5 Courses	10%	$2,372
36-49-1-5-IS	36-49 Users - 1-5 Courses	10%	$3,060
50-75-1-5-IS	50-75 Users - 1-5 Courses	30%	$3,094
76-100-1-5-IS	76-100 Users - 1-5 Courses	30%	$3,689
101-150-1-5-IS	101-150 Users - 1-5 Courses	30%	$4,641
151-250-1-5-IS	151-250 Users - 1-5 Courses	30%	$5,831
251-500-1-5-IS	251-500 Users - 1-5 Courses	30%	$7,616
501-750-1-5-IS	501-750 Users - 1-5 Courses	30%	$8,925
751-1000-1-5-IS	751-1000 Users - 1-5 Courses	30%	$9,877
1001-1500-1-5-IS	1001-1500 Users - 1-5 Courses	30%	$11,305
1500-2000-1-5-IS	1501-2000 Users - 1-5 Courses	30%	$12,495

Part #	Description	GSA Discount %	GSA Net Price
	6-10 Courses, Per Course Pricing		
1-5-6-10-IS	1-5 Users - 6-10 Courses	10%	$504
6-10-IS-6-10-IS	6-10 Users - 6-10 Courses	10%	$816
11-15-6-10-IS	11-15 Users - 6-10 Courses	10%	$1,028
16-25-6-10-IS	16-25 Users - 6-10 Courses	10%	$1,469
26-35-6-10-IS	26-35 Users - 6-10 Courses	10%	$1,897
36-49-6-10-IS	36-49 Users - 6-10 Courses	10%	$2,448

Part #	Description	GSA Discount %	GSA Net Price
50-75-6-10-IS	50-75 Users - 6-10 Courses	30%	$2,475
76-100-6-10-IS	76-100 Users - 6-10 Courses	30%	$2,951
101-150-6-10-IS	101-150 Users - 6-10 Courses	30%	$3,713
151-250-6-10-IS	151-250 Users - 6-10 Courses	30%	$4,665
251-500-6-10-IS	251-500 Users - 6-10 Courses	30%	$6,093
501-750-6-10-IS	501-750 Users - 6-10 Courses	30%	$7,140
751-1000-6-10-IS	751-1000 Users - 6-10 Courses	30%	$7,902
1001-1500-6-10-IS	1001-1500 Users - 6-10 Courses	30%	$9,044
1500-2000-6-10-IS	1501-2000 Users - 6-10 Courses	30%	$9,996

Part #	Description	GSA Discount %	GSA Net Price
11-20 Courses, Per Course Pricing			
1-5-11-20-IS	1-5 Users - 11-20 Courses	10%	$378
6-10-11-20-IS	6-10 Users - 11-20 Courses	10%	$612
11-15-11-20-IS	11-15 Users - 11-20 Courses	10%	$771
16-25-11-20-IS	16-25 Users - 11-20 Courses	10%	$1,102
26-35-11-20-IS	26-35 Users - 11-20 Courses	10%	$1,423
36-49-11-20-IS	36-49 Users - 11-20 Courses	10%	$1,836
50-75-11-20-IS	50-75 Users - 11-20 Courses	30%	$1,856
76-100-11-20-IS	76-100 Users - 11-20 Courses	30%	$2,213
101-150-11-20-IS	101-150 Users - 11-20 Courses	30%	$2,785
151-250-11-20-IS	151-250 Users - 11-20 Courses	30%	$3,499
251-500-11-20-IS	251-500 Users - 11-20 Courses	30%	$4,570
501-750-11-20-IS	501-750 Users - 11-20 Courses	30%	$5,355
751-1000-11-20-IS	751-1000 Users - 11-20 Courses	30%	$5,926
1001-1500-11-20-IS	1001-1500 Users - 11-20 Courses	30%	$6,783
1500-2000-11-20-IS	1501-2000 Users - 11-20 Courses	30%	$7,497

My SkillSource Mainframe & Midrange Training (continued)

Part #	Description	GSA Discount %	GSA Net Price
21-39 Courses, Per Course Pricing			
1-5-21-39-IS	1-5 Users -21-39 Courses	10%	$291
6-10-21-39-IS	6-10 Users - 21-39 Courses	10%	$471
11-15-21-39-IS	11-15 Users - 21-39 Courses	10%	$593
16-25-21-39-IS	16-25 Users - 21-39 Courses	10%	$848
26-35-21-39-IS	26-35 Users - 21-39 Courses	10%	$1,094
36-49-21-39-IS	36-49 Users - 21-39 Courses	10%	$1,412
50-75-21-39-IS	50-75 Users - 21-39 Courses	30%	$1,428
76-100-21-39-IS	76-100 Users - 21-39 Courses	30%	$1,702
101-150-21-39-IS	101-150 Users - 21-39 Courses	30%	$2,142
151-250-21-39-IS	151-250 Users - 21-39 Courses	30%	$2,692

Part #	Description	GSA Discount %	GSA Net Price
251-500-21-39-IS	251-500 Users - 21-39 Courses	30%	$3,515
501-750-21-39-IS	501-750 Users - 21-39 Courses	30%	$4,120
751-1000-21-39-IS	751-1000 Users - 21-39 Courses	30%	$4,558
1001-1500-21-39-IS	1001-1500 Users - 21-39 Courses	30%	$5,218
1500-2000-21-39-IS	1501-2000 Users - 21-39 Courses	30%	$5,767

Part #	Description	GSA Discount %	GSA Net Price
	40-60 Courses, Per Course Pricing		
1-5-40-60-IS	1-5 Users - 40-60 Courses	10%	$237
6-10-40-60-IS	6-10 Users - 40-60 Courses	10%	$383
11-15-40-60-IS	11-15 Users - 40-60 Courses	10%	$482
16-25-40-60-IS	16-25 Users - 40-60 Courses	10%	$689
26-35-40-60-IS	26-35 Users - 40-60 Courses	10%	$889
36-49-40-60-IS	36-49 Users - 40-60 Courses	10%	$1,148
50-75-40-60-IS	50-75 Users - 40-60 Courses	30%	$1,161
76-100-40-60-IS	76-100 Users - 40-60 Courses	30%	$1,383
101-150-40-60-IS	101-150 Users - 40-60 Courses	30%	$1,740
151-250-40-60-IS	151-250 Users - 40-60 Courses	30%	$2,187
251-500-40-60-IS	251-500 Users - 40-60 Courses	30%	$2,856
501-750-40-60-IS	501-750 Users - 40-60 Courses	30%	$3,347
751-1000-40-60-IS	751-1000 Users - 40-60 Courses	30%	$3,704
1001-1500-40-60-IS	1001-1500 Users - 40-60 Courses	30%	$4,239
1500-2000-40-60-IS	1501-2000 Users - 40-60 Courses	30%	$4,686

Part #	Description	GSA Discount %	GSA Net Price
	61-80 Courses, Per Course Pricing		
1-5-61-80-IS	1-5 Users - 61-80 Courses	10%	$212
6-10-61-80-IS	6-10 Users - 61-80 Courses	10%	$345
11-15-61-80-IS	11-15 Users - 61-80 Courses	10%	$434
16-25-61-80-IS	16-25 Users - 61-80 Courses	10%	$620
26-35-61-80-IS	26-35 Users - 61-80 Courses	10%	$800
36-49-61-80-IS	36-49 Users - 61-80 Courses	10%	$1,033
50-75-61-80-IS	50-75 Users - 61-80 Courses	30%	$1,044
76-100-61-80-IS	76-100 Users - 61-80 Courses	30%	$1,245
101-150-61-80-IS	101-150 Users - 61-80 Courses	30%	$1,567
151-250-61-80-IS	151-250 Users - 61-80 Courses	30%	$1,968
251-500-61-80-IS	251-500 Users - 61-80 Courses	30%	$2,570
501-750-61-80-IS	501-750 Users - 61-80 Courses	30%	$3,012
751-1000-61-80-IS	751-1000 Users - 61-80 Courses	30%	$3,333
1001-1500-61-80-IS	1001-1500 Users - 61-80 Courses	30%	$3,816
1500-2000-61-80-IS	1501-2000 Users - 61-80 Courses	30%	$4,217

My SkillSource Mainframe & Midrange Training (continued)

Part #	Description	GSA Discount %	GSA Net Price
	81-100 Courses, Per Course Pricing		
1-5-81-100-IS	1-5 Users - 81-100 Courses	10%	$204
6-10-81-100-IS	6-10 Users - 81-100 Courses	10%	$330
11-15-81-100-IS	11-15 Users - 81-100 Courses	10%	$417
16-25-81-100-IS	16-25 Users - 81-100 Courses	10%	$595
26-35-81-100-IS	26-35 Users - 81-100 Courses	10%	$769
36-49-81-100-IS	36-49 Users - 81-100 Courses	10%	$992
50-75-81-100-IS	50-75 Users - 81-100 Courses	30%	$1,002
76-100-81-100-IS	76-100 Users - 81-100 Courses	30%	$1,195
101-150-81-100-IS	101-150 Users - 81-100 Courses	30%	$1,504
151-250-81-100-IS	151-250 Users - 81-100 Courses	30%	$1,889
251-500-81-100-IS	251-500 Users - 81-100 Courses	30%	$2,468
501-750-81-100-IS	501-750 Users - 81-100 Courses	30%	$2,892
751-1000-81-100-IS	751-1000 Users - 81-100 Courses	30%	$3,200
1001-1500-81-100-IS	1001-1500 Users - 81-100 Courses	30%	$3,663
1500-2000-81-100-IS	1501-2000 Users - 81-100 Courses	30%	$4,048

Part #	Description	GSA Discount %	GSA Net Price
	101-125 Courses, Per Course Pricing		
1-5-101-125-IS	1-5 Users - 101-125 Courses	10%	$183
6-10-101-125-IS	6-10 Users - 101-125 Courses	10%	$296
11-15-101-125-IS	11-15 Users - 101-125 Courses	10%	$374
16-25-101-125-IS	16-25 Users - 101-125 Courses	10%	$533
26-35-101-125-IS	26-35 Users - 101-125 Courses	10%	$689
36-49-101-125-IS	36-49 Users - 101-125 Courses	10%	$888
50-75-101-125-IS	50-75 Users - 101-125 Courses	30%	$898
76-100-101-125-IS	76-100 Users - 101-125 Courses	30%	$1,071
101-150-101-125-IS	101-150 Users - 101-125 Courses	30%	$1,348
151-250-101-125-IS	151-250 Users - 101-125 Courses	30%	$1,693
251-500-101-125-IS	251-500 Users - 101-125 Courses	30%	$2,211
501-750-101-125-IS	501-750 Users - 101-125 Courses	30%	$2,591
751-1000-101-125-IS	751-1000 Users - 101-125 Courses	30%	$2,867
1001-1500-101-125-IS	1001-1500 Users - 101-125 Courses	30%	$3,282
1500-2000-101-125-IS	1501-2000 Users - 101-125 Courses	30%	$3,627

Part #	Description	GSA Discount %	GSA Net Price
	126-150 Courses, Per Course Pricing		
1-5-126-150-IS	1-5 Users - 126-150 Courses	10%	$171
6-10-126-150-IS	6-10 Users - 126-150 Courses	10%	$276
11-15-126-150-IS	11-15 Users - 126-150 Courses	10%	$348
16-25-126-150-IS	16-25 Users - 126-150 Courses	10%	$498

Part #	Description	GSA Discount %	GSA Net Price
26-35-126-150-IS	26-35 Users - 126-150 Courses	10%	$643
36-49-126-150-IS	36-49 Users - 126-150 Courses	10%	$829
50-75-126-150-IS	50-75 Users - 126-150 Courses	30%	$839
76-100-126-150-IS	76-100 Users - 126-150 Courses	30%	$1,000
101-150-126-150-IS	101-150 Users - 126-150 Courses	30%	$1,257
151-250-126-150-IS	151-250 Users - 126-150 Courses	30%	$1,580
251-500-126-150-IS	251-500 Users - 126-150 Courses	30%	$2,064
501-750-126-150-IS	501-750 Users - 126-150 Courses	30%	$2,419
751-1000-126-150-IS	751-1000 Users - 126-150 Courses	30%	$2,676
1001-1500-126-150-IS	1001-1500 Users - 126-150 Courses	30%	$3,063
1500-2000-126-150-IS	1501-2000 Users - 126-150 Courses	30%	$3,385

My SkillSource Mainframe & Midrange Training (continued)

Part #	Description	GSA Discount %	GSA Net Price
	151-175 Courses, Per Course Pricing		
1-5-151-175-IS	1-5 Users - 151-175 Courses	10%	$164
6-10-151-175-IS	6-10 Users - 151-175 Courses	10%	$266
11-15-151-175-IS	11-15 Users - 151-175 Courses	10%	$334
16-25-151-175-IS	16-25 Users - 151-175 Courses	10%	$478
26-35-151-175-IS	26-35 Users - 151-175 Courses	10%	$617
36-49-151-175-IS	36-49 Users - 151-175 Courses	10%	$796
50-75-151-175-IS	50-75 Users - 151-175 Courses	30%	$805
76-100-151-175-IS	76-100 Users - 151-175 Courses	30%	$960
101-150-151-175-IS	101-150 Users - 151-175 Courses	30%	$1,208
151-250-151-175-IS	151-250 Users - 151-175 Courses	30%	$1,517
251-500-151-175-IS	251-500 Users - 151-175 Courses	30%	$1,981
501-750-151-175-IS	501-750 Users - 151-175 Courses	30%	$2,321
751-1000-151-175-IS	751-1000 Users - 151-175 Courses	30%	$2,569
1001-1500-151-175-IS	1001-1500 Users - 151-175 Courses	30%	$2,941
1500-2000-151-175-IS	1501-2000 Users - 151-175 Courses	30%	$3,250

Part #	Description	GSA Discount %	GSA Net Price
	176+ Courses, Per Course Pricing		
1-5-176-000-IS	1-5 Users - 176+ Courses	10%	$143
6-10-176-000-IS	6-10 Users - 176+ Courses	10%	$231
11-15-176-000-IS	11-15 Users - 176+ Courses	10%	$292
16-25-176-000-IS	16-25 Users - 176+ Courses	10%	$416
26-35-176-000-IS	26-35 Users - 176+ Courses	10%	$537
36-49-176-000-IS	36-49 Users - 176+ Courses	10%	$693
50-75-176-000-IS	50-75 Users - 176+ Courses	30%	$701

Part #	Description	GSA Discount %	GSA Net Price
76-100-176-000-IS	76-100 Users - 176+ Courses	30%	$836
101-150-176-000-IS	101-150 Users - 176+ Courses	30%	$1,051
151-250-176-000-IS	151-250 Users -176+ Courses	30%	$1,321
251-500-176-000-IS	251-500 Users - 176+ Courses	30%	$1,726
501-750-176-000-IS	501-750 Users - 176+ Courses	30%	$2,022
751-1000-176-000-IS	751-1000 Users - 176+ Courses	30%	$2,238
1001-1500-176-000-IS	1001-1500 Users - 176+ Courses	30%	$2,561
1500-2000-176-000-IS	1501-2000 Users - 176+ Courses	30%	$2,832

My SkillSource Course Subscriptions			
Part #	Description	GSA Discount %	GSA Net Price
5 Course Library, Per Library Pricing			
NG005-000001	1-49 Users - 5 Courses	6%	$5,997
NG005-000050	50-99 Users - 5 Courses	6%	$9,588
NG005-000100	100-249 Users - 5 Courses	6%	$14,504
NG005-000250	250-499 Users - 5 Courses	6%	$17,475
NG005-000500	500-999 Users - 5 Courses	6%	$22,287
NG005-001000	1000-2499 Users - 5 Courses	6%	$31,161
NG005-002500	2500-3499 Users - 5 Courses	6%	$34,930
NG005-003500	3500-4999 Users - 5 Courses	6%	$43,625
NG005-005000	5000-9999 Users - 5 Courses	6%	$58,130
NG005-010000	10000-24999 Users - 5 Courses	6%	$77,541
NG005-025000	25000-49999 Users - 5 Courses	6%	$97,083
NG005-050000	50000-74999 Users - 5 Courses	6%	$121,288
NG005-075000	75000+ Users - 5 Courses	Call	Call

Part #	Description	GSA Discount %	GSA Net Price
10 Course Library, Per Library Pricing			
NG010-000001	1-49 Users - 10 Courses	6%	$11,694
NG010-000050	50-99 Users - 10 Courses	6%	$14,382
NG010-000100	100-249 Users - 10 Courses	6%	$19,298
NG010-000250	250-499 Users - 10 Courses	6%	$24,252
NG010-000500	500-999 Users - 10 Courses	6%	$28,106
NG010-001000	1000-2499 Users - 10 Courses	6%	$37,158
NG010-002500	2500-3499 Users - 10 Courses	6%	$45,543
NG010-003500	3500-4999 Users - 10 Courses	6%	$62,322
NG010-005000	5000-9999 Users - 10 Courses	6%	$92,167
NG010-010000	10000-24999 Users - 10 Courses	6%	$140,586
NG010-025000	25000-49999 Users - 10 Courses	6%	$174,614
NG010-050000	50000-74999 Users - 10 Courses	6%	$218,249
NG010-075000	74999+ Users - 10 Courses	Call	Call

Part #	Description	GSA Discount %	GSA Net Price
	15 Course Library, Per Library Pricing		
NG015-000001	1-49 Users - 15 Courses	6%	$17,381
NG015-000050	50-99 Users - 15 Courses	6%	$20,379
NG015-000100	100-249 Users - 15 Courses	6%	$23,274
NG015-000250	250-499 Users - 15 Courses	6%	$29,102
NG015-000500	500-999 Users - 15 Courses	6%	$36,857
NG015-001000	1000-2499 Users - 15 Courses	6%	$45,543
NG015-002500	2500-3499 Users - 15 Courses	6%	$58,130
NG015-003500	3500-4999 Users - 15 Courses	6%	$80,896
NG015-005000	5000-9999 Users - 15 Courses	6%	$121,288
NG015-010000	10000-24999 Users - 15 Courses	6%	$184,334
NG015-025000	25000-49999 Users - 15 Courses	6%	$232,876
NG015-050000	50000-74999 Users - 15 Courses	6%	$291,005
NG015-075000	74999+ Users - 15 Courses	Call	Call

My SkillSource Course Subscriptions (continued)			
Part #	Description	GSA Discount %	GSA Net Price
	25 Course Library, Per Library Pricing		
NG025-000001	1-49 Users - 25 Courses	6%	$20,971
NG025-000050	50-99 Users - 25 Courses	6%	$23,368
NG025-000100	100-249 Users - 25 Courses	6%	$28,228
NG025-000250	250-499 Users - 25 Courses	6%	$37,873
NG025-000500	500-999 Users - 25 Courses	6%	$45,308
NG025-001000	1000-2499 Users - 25 Courses	6%	$59,925
NG025-002500	2500-3499 Users - 25 Courses	6%	$79,223
NG025-003500	3500-4999 Users - 25 Courses	6%	$107,865
NG025-005000	5000-9999 Users - 25 Courses	6%	$169,952
NG025-010000	10000-24999 Users - 25 Courses	6%	$262,110
NG025-025000	25000-49999 Users - 25 Courses	6%	$322,993
NG025-050000	50000-74999 Users - 25 Courses	6%	$424,983
NG025-075000	74999+ Users - 25 Courses	Call	Call

Part #	Description	GSA Discount %	GSA Net Price
	50 Course Library, Per Library Pricing		
NG050-000001	1-49 Users - 50 Courses	6%	$29,967
NG050-000050	50-99 Users - 50 Courses	6%	$35,955
NG050-000100	100-249 Users - 50 Courses	6%	$45,120
NG050-000250	250-499 Users - 50 Courses	6%	$55,441

NG050-000500	500-999 Users - 50 Courses	6%	$67,953
NG050-001000	1000-2499 Users - 50 Courses	6%	$93,483
NG050-002500	2500-3499 Users - 50 Courses	6%	$119,850
NG050-003500	3500-4999 Users - 50 Courses	6%	$155,805
NG050-005000	5000-9999 Users - 50 Courses	6%	$272,064
NG050-010000	10000-24999 Users - 50 Courses	6%	$424,269
NG050-025000	25000-49999 Users - 50 Courses	6%	$555,625
NG050-050000	50000-74999 Users - 50 Courses	6%	$731,085
NG050-075000	74999+ Users - 50 Courses	Call	Call

Part #	Description	GSA Discount %	GSA Net Price
	100 Course Library, Per Library Pricing		
NG100-000001	1-49 Users - 100 Courses	6%	$44,941
NG100-000050	50-99 Users - 100 Courses	6%	$53,937
NG100-000100	100-249 Users - 100 Courses	6%	$71,139
NG100-000250	250-499 Users - 100 Courses	6%	$81,385
NG100-000500	500-999 Users - 100 Courses	6%	$104,152
NG100-001000	1000-2499 Users - 100 Courses	6%	$143,820
NG100-002500	2500-3499 Users - 100 Courses	6%	$188,761
NG100-003500	3500-4999 Users - 100 Courses	6%	$251,685
NG100-005000	5000-9999 Users - 100 Courses	6%	$448,239
NG100-010000	10000-24999 Users - 100 Courses	6%	$641,202
NG100-025000	25000-49999 Users - 100 Courses	6%	$833,554
NG100-050000	50000-74999 Users - 100 Courses	6%	$1,072,662
NG100-075000	74999+ Users - 100 Courses	Call	Call

My SkillSource Course Subscriptions (continued)			
Part #	**Description**	**GSA Discount %**	**GSA Net Price**
	150 Course Library, Per Library Pricing		
NG150-000001	1-49 Users - 150 Courses	6%	$59,925
NG150-000050	50-99 Users - 150 Courses	6%	$74,307
NG150-000100	100-249 Users - 150 Courses	6%	$101,576
NG150-000250	250-499 Users - 150 Courses	6%	$116,851
NG150-000500	500-999 Users - 150 Courses	6%	$148,614
NG150-001000	1000-2499 Users - 150 Courses	6%	$190,331
NG150-002500	2500-3499 Users - 150 Courses	6%	$251,685
NG150-003500	3500-4999 Users - 150 Courses	6%	$329,592
NG150-005000	5000-9999 Users - 150 Courses	6%	$601,647
NG150-010000	10000-24999 Users - 150 Courses	6%	$797,007
NG150-025000	25000-49999 Users - 150 Courses	6%	$1,042,695
NG150-050000	50000-74999 Users - 150 Courses	6%	$1,258,425

Part #	Description	GSA Discount %	GSA Net Price
NG150-075000	74999+ Users - 150 Courses	Call	Call

Part #	Description	GSA Discount %	GSA Net Price
	200 Course Library, Per Library Pricing		
NG200-000001	1-49 Users - 200 Courses	6%	$74,909
NG200-000050	50-99 Users - 200 Courses	6%	$94,085
NG200-000100	100-249 Users - 200 Courses	6%	$112,894
NG200-000250	250-499 Users - 200 Courses	6%	$144,788
NG200-000500	500-999 Users - 200 Courses	6%	$181,091
NG200-001000	1000-2499 Users - 200 Courses	6%	$235,620
NG200-002500	2500-3499 Users - 200 Courses	6%	$311,610
NG200-003500	3500-4999 Users - 200 Courses	6%	$419,475
NG200-005000	5000-9999 Users - 200 Courses	6%	$629,217
NG200-010000	10000-24999 Users - 200 Courses	6%	$837,991
NG200-025000	25000-49999 Users - 200 Courses	6%	$1,108,617
NG200-050000	50000-74999 Users - 200 Courses	6%	$1,408,242
NG200-075000	74999+ Users - 200 Courses	Call	Call

Part #	Description	GSA Discount %	GSA Net Price
	250 Course Library, Per Library Pricing		
NG250-000001	1-49 Users - 250 Courses	6%	$92,289
NG250-000050	50-99 Users - 250 Courses	6%	$113,862
NG250-000100	100-249 Users - 250 Courses	6%	$132,672
NG250-000250	250-499 Users - 250 Courses	6%	$164,039
NG250-000500	500-999 Users - 250 Courses	6%	$203,848
NG250-001000	1000-2499 Users - 250 Courses	6%	$271,942
NG250-002500	2500-3499 Users - 250 Courses	6%	$365,547
NG250-003500	3500-4999 Users - 250 Courses	6%	$509,959
NG250-005000	5000-9999 Users - 250 Courses	6%	$719,100
NG250-010000	10000-24999 Users - 250 Courses	6%	$928,842
NG250-025000	25000-49999 Users - 250 Courses	6%	$1,192,512
NG250-050000	50000-74999 Users - 250 Courses	6%	$1,588,017
NG250-075000	74999+ Users - 250 Courses	Call	Call

	My SkillSource Course Subscriptions (continued)		
Part #	**Description**	**GSA Discount %**	**GSA Net Price**
	300 Course Library, Per Library Pricing		
NG300-000001	1-49 Users - 300 Courses	6%	$109,068
NG300-000050	50-99 Users - 300 Courses	6%	$131,835

Part #	Description	GSA Discount %	GSA Net Price
NG300-000100	100-249 Users - 300 Courses	6%	$152,327
NG300-000250	250-499 Users - 300 Courses	6%	$183,253
NG300-000500	500-999 Users - 300 Courses	6%	$231,014
NG300-001000	1000-2499 Users - 300 Courses	6%	$299,023
NG300-002500	2500-3499 Users - 300 Courses	6%	$404,491
NG300-003500	3500-4999 Users - 300 Courses	6%	$557,307
NG300-005000	5000-9999 Users - 300 Courses	6%	$829,362
NG300-010000	10000-24999 Users - 300 Courses	6%	$1,018,725
NG300-025000	25000-49999 Users - 300 Courses	6%	$1,318,350
NG300-050000	50000-74999 Users - 300 Courses	6%	$1,767,792
NG300-075000	74999+ Users - 300 Courses	Call	Call

Part #	Description	GSA Discount %	GSA Net Price
	350 Course Library, Per Library Pricing		
NG350-000001	1-49 Users - 350 Courses	6%	$125,847
NG350-000050	50-99 Users - 350 Courses	6%	$143,820
NG350-000100	100-249 Users - 350 Courses	6%	$165,957
NG350-000250	250-499 Users - 350 Courses	6%	$205,907
NG350-000500	500-999 Users - 350 Courses	6%	$253,603
NG350-001000	1000-2499 Users - 350 Courses	6%	$317,241
NG350-002500	2500-3499 Users - 350 Courses	6%	$419,475
NG350-003500	3500-4999 Users - 350 Courses	6%	$575,280
NG350-005000	5000-9999 Users - 350 Courses	6%	$868,917
NG350-010000	10000-24999 Users - 350 Courses	6%	$1,090,635
NG350-025000	25000-49999 Users - 350 Courses	6%	$1,498,125
NG350-050000	50000-74999 Users - 350 Courses	6%	$1,917,600
NG350-075000	74999+ Users - 350 Courses	Call	Call

Part #	Description	GSA Discount %	GSA Net Price
	400 Course Library, Per Library Pricing		
NG400-000001	1-49 Users - 400 Courses	6%	$137,832
NG400-000050	50-99 Users - 400 Courses	6%	$161,802
NG400-000100	100-249 Users - 400 Courses	6%	$180,612
NG400-000250	250-499 Users - 400 Courses	6%	$208,060
NG400-000500	500-999 Users - 400 Courses	6%	$271,698
NG400-001000	1000-2499 Users - 400 Courses	6%	$344,454
NG400-002500	2500-3499 Users - 400 Courses	6%	$475,922

Part #	Description	GSA Discount %	GSA Price
NG400-003500	3500-4999 Users - 400 Courses	6%	$629,217
NG400-005000	5000-9999 Users - 400 Courses	6%	$946,815
NG400-010000	10000-24999 Users - 400 Courses	6%	$1,126,590
NG400-025000	25000-49999 Users - 400 Courses	6%	$1,588,017
NG400-050000	50000-74999 Users - 400 Courses	6%	$2,097,375
NG400-075000	74999+ Users - 400 Courses	Call	Call

My SkillSource Live Online Book Libraries

Part #	Description	GSA Discount %	GSA Price
MSSITPro	Books IT Pro Colletion	65%	$159
MSSBPro	Books Business Pro Collection	65%	$159
MSSOE	Books OfficeEssentials Collection	65%	$29.40

My SkillSource Online Book Libraries

Part #	Description	GSA Discount %	GSA Price
MySkillSourceEnterprise	MySkillSource Enterprise Library	10%	$155

SMART Assessments/Competency Mapping Tool

Part #	Description	GSA Discount %	GSA Price
SMARTSITE500	SMART Assessments/Competency Mapping Site License	15%	$1,610
SMARTAdditional	Additional single users over 500	15%	$17
	SMART Tool One Time Assesments		
SMARTSINGLEUSE180	SMART Tool for up to 50 users/180 days	15%	$2,380
SMARTSINGLEUSE180	SMART Tool for up to 500 users/180 days	15%	$4,080
SMARTSINGLEUSE365	SMART Tool for up to 50 users/365 days	15%	$3,570
SMARTSINGLEUSE365	SMART Tool for up to 500 users/365 days	15%	$7,140

	Learning Content Management Products		
LCMS	Learning Content Management System (My SkillSource Live Studio). Number of Authors:	GSA Discount %	GSA Price
LCMS1	Single Author	10%	$2,699.00
LCMS5	5 Authors	10%	$1,800.00
LCMS10	10 Authors	10%	$1,350.00
LCMS25	25 Authors	10%	$1,080.00
LCMS50	50 Authors	10%	$810.00
LCMS100	100 Authors	10%	$765.00
LCMS200	200 Authors	10%	$720.00
LMS	Learner Management System (Hosted)		
LMS25	25 Learners	10%	$22.50
LMS50	50 Learners	10%	$18.00
LMS100	100 Learners	10%	$13.50
LMS200	200 Learners	10%	$10.80
LMS500	500 Learners	10%	$8.10
LMS1000	1000 Learners	10%	$6.30
LMS2500	2500 Learners	10%	$5.40
LMS2500	2500 Learners	$6	10%
LMS5000	5000 Learners	$4	10%
LMS10000	10000 Learners	$3	10%

	My SkillSource Live Now Products -		
Part #	Description	GSA Discount %	GSA Price
	Live Now Courses: My SkillSource instructor-led classes are conducted in real time over the web. Each class schedule is preset -- class sessions are planned 1-3 hours and are conducted over a 1-4 week span. Mentoring support for Business, Desktop and IT librar: Mentoring provides individuals and organizations with live, experienced instructors (mentors) on a 24/7 basis. Service Overview: Ø Online Mentor Support –Students can have access to open dialogue with mentors to receive real-time answers to all on real-time inquiries. Ø Email Support – Students can have access to our mentors via a customized email address which will allow users to email questions at their convenience & await a thorough response from mentors. Email support is available 24 hours a day, 7 days a week. Phone Support –Students also have access to 800 number throughout their training for additional access on demand. The 800 Mentoring Phone support is accessible 7 days a week from 8:00am to 8:00pm EST		
LNOWT1ITLAB	IT Courses with Labs, 4 month access	20%	$1,196.00
LNOWT1	IT Courses, 4 month access	20%	$1,036.00
LNOWT1BPD	Business/Prof. Devlpt Courses with Labs, 4 month access	20%	$180.00
LNOWT2CISLAB	Cisco Courses with Labs/Mentoring/Ref, 12 month	20%	$5,239.00

Part #	Description	GSA Discount %	GSA Price
	access		
LNOWT2CIS	Cisco Courses w/Mentoring/Ref, 12 month access	20%	$3,499.00
LNOWT2MSFTLAB	Microsoft Courses w/ Labs/Mentor/Ref 12 month access	20%	$4,839.00
LNOWT2MSFT	Microsoft Courses w/Mentoring/Ref, 12 month access	20%	$3,499.00
LNOWT2BPD	Business/Prof. Devlpt Courses, 12 month access	20%	$1,000.00
LNOWT3ITPROLAB	IT Courses w Labs/Mentoring/Ref, 12 month all access	20%	$9,877.60
LNOWT3ITPRO	IT Courses, 12 month all access	20%	$6,499.00
LNOWT3CISLAB	Cisco Courses w Labs/Mentoring/Ref, 12 month all access	20%	$8,053.00
LNOWT3CIS	Cisco Courses, 12 month all access	20%	$5,299.00
LNOWT3MSFTLAB	Microsoft Courses w/ Labs/Mentor/Ref 12 month all access	20%	$8,053.00
LNOWT3MSFT	Microsoft Courses, 12 month all access	20%	$5,299.00
LNOWT3BIZPROMENT	Business Courses w/Mentor/Ref 12 months all access	20%	$3,399.00
LNOWT3BIZPRO	Business Courses, 12 months all access	20%	$2,999.00
LNOWT3PMGMT	Project Mgmt Courses, 12 months all access	20%	$2,499.00
LNOWT3PDVLPT	Professional Devlpt. Courses, 12 months all access	20%	$1,499.00
LNOWT3MSO	Microsoft Office courses, 12 months all access	20%	$270.00

My SkillSource Live Products

Part #	Description	GSA Discount %	GSA Price
MSSLIVEHOST100	My SkillSource Live Hosting Fee	5%	$1,710.00
MSSLIVEHOST250	My SkillSource Live Hosting Fee	5%	$3,420.00
MSSLIVEHOST500	My SkillSource Live Hosting Fee	5%	$5,130.00
MSSLIVEHOST	My SkillSource Live Hosting Fee	5%	$6,175.00

IMC Learning Management System Products

Vendor Hosted Learning Platform

Description: This is an off the shelf training system that is vendor-hosted (US based Microsoft Azure servers) where it is maintained and supported, relieving the customer of having to install and manage the system on internal hardware.

User Fee-Hosted Environment - Learning Platform (vendor hosted): Description: Enterprise training & knowledge management system that integrates training enrollment, authorization, courseware management & delivery, assessment, enrollment & attendance reporting, instructor evaluation, training compliance & certification management, and mobile access. Various roles are supported including, but not limited to, administrator, instructor, managers, user/learner. Accessible (CW3/508 compliant). Vendor hosted on a Microsoft Azure hosted server.

LMSSAAS500	Up to 500 Users	10%	$13,500
LMSSAAS1k	Up to 1,000 Users	10%	$16,200
LMSSAAS2k	Up to 2,000 Users	10%	$21,600
LMSSAAS3500	Up to 3,500 Users	10%	$32,400

LMSSAAS5k	Up to 5, 000 Users	10%	$40,500

User Fee-Private Hosted - Learning Platform (vendor hosted private server) Description: Enterprise training & knowledge management system that integrates training enrollment, authorization, courseware management & delivery, assessment, enrollment & attendance reporting, instructor evaluation, training compliance & certification management, and mobile access. Various roles are supported including, but not limited to; administrator, instructor, managers, user/learner. Accessible (CW3/508 compliant). Vendor hosted on a Microsoft Azure private hosted server. Allows for customer-specific customization as well as source code adaptation. Includes: Storage(1TB), and 1TB transfer rate, and managed application maintenance (patches, back-up management, monitoring, log file and function check.)

LMSPRIV2k	Up to 2,000 Users	10%	$45,000
LMSPRIV5k	Up to 5,000 Users	10%	$90,000
LMSPRIV10k	Up to 10,000 Users	20%	$120,000
LMSPRIV15k	Up to 15,000 Users	20%	$144,000
LMSPRIV20k	Up to 20,000 Users	30%	$140,000
LMSPRIV20k+	20,000+ Users	30%	Calculate

Test Site - Learning Platform (vendor hosted private server) Description: Learning platform set up separate from the customer's production private hosted environment for testing configuration alternatives, etc.

LMSTESTSITE	1 Unit	5%	$5,700

AD/LDAP Authentication - Learning Platform (vendor hosted private server) Description: On private hosted learning platform - implement an interface to the customer Active Directory or User Directory system (AD or LDAP). Includes configuration, authentication, user/group import, and testing (requires access to AD/LDAP directory service of customer which is usually done by establishing a VPN connection between LMS and AD/LDAP servers).

LMSLDAP1	**AD/LDAP Authentication - Learning Platform (vendor hosted private server):** Level 1. Authentication: User authentication against LDAP / AD directory	5%	$3,800
LMSLDAP2	**AD/LDAP Authentication - Learning Platform (vendor hosted private server):** Level 2. Authentication and user import: User Authentication against LDAP / AD directory service and import of user profiles from LDAP / AD directory service.	5%	$6,650
LMSLDAP3	**AD/LDAP Authentication - Learning Platform (vendor hosted private server):** Level 3. Authentication, user import, and group import: User Authentication against LDAP / AD directory service and import of user profiles and groups from LDAP / AD directory service.	5%	$8,075

On Premise Learning Platform-   Description: This is a customizable off-the-shelf training management system that is installed on premise, on customer hardware, behind the firewall.

Base Fee (On Premise) : Description: Learning platform set up and training pre-configuration prior to customer implementation. Includes the first 500 users.

LMSBASE	Per Instance (One-time fee)	5%	$14,250

AD/LDAP Authentication (on premise) Description: On premise learning platform - implement an interface to the customer Active Directory or User Directory system (AD or LDAP). Includes configuration, authentication, user/group import, and testing.

LMSLDAP1OP	**AD/LDAP Authentication (on premise)** Level 1 Authentication: User authentication against LDAP / AD directory	5%	$2,850

AD/LDAP Authentication (on premise) Level 2 Authentication and user import: User Authentication against LDAP / AD directory service and import of user profiles from LDAP / AD directory service.		5%	$5,225
LMSLDAP2OP			
AD/LDAP Authentication (on premise) Level 3 Authentication, user import, and group import: User Authentication against LDAP / AD directory service and import of user profiles and groups from LDAP / AD directory service.		5%	$6,650
LMSLDAP3OP			

User Fee On-Premise - Learning Platform <u>Description:</u> Enterprise training & knowledge management system that integrates training enrollment, authorization, courseware management & delivery, assessment, enrollment & attendance reporting, instructor evaluation, training compliance & certification management, and mobile access. Various roles are supported including, but not limited to; administrator, instructor, managers, user/learner. Installed on premise, behind the firewall. Allows for customer specific configuration, customization as well as source code adaptation.

LMSONPREMISE2K	Up to 2,000 Users	10%	$58,500
LMSONPREMISE5K	Up to 5,000 Users	10%	$112,500
LMSONPREMISE10K	Up to 10,000 Users	15%	$170,000
LMSONPREMISE15K	Up to 15,000 Users	15%	$204,000
LMSONPREMISE20K	Up to 20,000 Users	15%	$225,250
LMSONPREMISE20K+	20,000 + Users	20%	Calculate

Standard Maintenance Fee (on premise) <u>Description:</u> Training platform on-going support upgrades and updates to the system. Includes: Training platform patches and bug fixes, Innovation packs (minor learning platform enhancements), and new learning platform releases. This annual support and maintenance fee applies for the initial program year and each subsequent year.

LMSMAINTAIN	One Annual Fee	15%	17% of base user fee

Service – Learning Platform <u>Description:</u>
The following training platform items are essential to successful program implementation, as well as a sustained and prosperous customer experience.

Learning Platform Starter Implementation Package <u>Description:</u> Implementation project plan, docmenentation/timelines, branding configuration, training and support. Includes:
-Basic Configuration of one client
-Branding (1skin, 1login page)
-Implementation project plan documentation with deliverables and timelines.
-Remote product training and configuration sessions by a product expert.

LMSSTARTER	1 Package	5%	$4,750

Learning Platform Silver Implementation Package - <u>Description:</u> Implementation project plan documentation/timelines, branding configuration, training and support.   Includes:
-Basic configuration of one client.
-Up to 8, 2-hour remote product training and configuration sessions by a product expert.
-Implementation project plan documentation with deliverables and timelines.
-Branding: 1 skin.
-Up to 40 hours of additional remote (phone, email, VILT) assistance, which include: additional consulting and project management support.

LMSSILVER	1 Package	5%	$13,205

Learning Platform Gold Implementation Package - <u>Description:</u> Implementation project plan documentation/timelines, branding, configuration, prototype, validation, training and support.
Includes:
-Client Requirements documentation.
-Client Use Case documentation -limit of 3 Use Cases.
-Joint project plan development including: tasks, timeline, dependences, resources, remote project kick-off session, business process review and analysis with business stakeholders, alignment of configuration plan with agreed-upon business processes, and client base configuration.
-Client training and initial configuration (3-4 days)
-Clients will be trained on features/functionality as required to meet up to 3 core use cases.
-Once trained on feature/function, IMC will work with the client to configure the learning platform.
-Process will continue until the client use cases are prototyped.
-Process provides for 2 iterations during prototyping, initial configuration plus one revision.
-Branding (1 skin, 1 login page)
-Data mapping of client specific user data to learning platform fields.
-Loading of client-provided sample test data using existing APIs or system upload process (.csv).
-UAT Use Case testing template provided.
-Review of Use Cases prepared by customer.
-Final migration of user data.
-Final client administrator walkthrough and roll-out.

LMSGOLD	1 Package	5%	$32,300

Learning Platform Platinum Implementation Package - <u>Description</u>: Implementation project plan documentation/timelines, branding, configuration, prototype, validation, training and support for an extended enterprise (up to 3 clients).   Includes:
-Training and consulting toward the implementation of greater than on client user population (for example, this package covers implementation for both an internal client audience and an external audience - limit 3 clients).
-Client requirements documentation.
-Client Use Case documentation -limit of 3 Use Cases.
-Joint project plan development including: tasks, timeline, dependencies, resources.
-Remote project kick-off session.
-Business process review and analysis with business stakeholders.
-Alignment of configuration plan with agreed-upon business processes.
-Client base configuration.
-Client training and initial configuration (3-4 days)
-Clients will be trained on features/functionality as required to meet up to 3 core use cases.
-Once trained on feature/function, IMC will work with the client to configure the learning platform.
-Process will continue until the client use cases are prototyped.
-Process provides for 2 iterations during prototyping, initial configuration plus one revision.
-Branding (1 skin, 1 login page)
-Data mapping of client specific user data to learning platform data fields.
-Loading of client-provided sample test data using existing learning platform APIs or system upload process (csv).
-UAT Use Case testing template provided.
-Review of Use Cases prepared by Client.
-Final migration of User Data.
-Final client administrator walkthrough and roll-out.

LMSPLAT	1 Package	5%	$46,550

Post Implementation Package - Description: Post learning platform roll-out configuration, training & support package. Includes: -Review of current training system configuration. -Documentation and prioritization of changes. -Development and testing of select changes, client-defined updates and changes. -Training. -Covers up to 24 hours.			
LMSPOSTIMPL	1 Package	5%	$3,847.50
Learning Platform Major Release Implementation Package - Description: When learning platform "major" releases (updates) impact customer configuration one of three levels of service will be needed for learning platform re-configuration, training & support. Includes: -Review of current configurations as it relates to the new release. -Documentation and prioritization of potential changes. -Development and testing of select changes. -Training			
LMSREL1	Level One (80 Hours)	5%	$12,825.00
LMSREL2	Level Two (120 Hours)	5%	$19,237.50
LMSREL3	Level Three (160 Hours)	5%	$25,650.00
Custom Reports - Description: Learning platform custom activity reports. Includes report specification, development and testing.			
LMSCUSTREP1	1) **Basic report (LMScustrep1)** Report with one list output and/or one standard chart diagram type (e.g. pie chart, bar chart)	5%	$3,206.25
LMSCUSTREP2	2) **Complex report (LMScustrep2)** Report which includes features like custom DB/Java functions, grouping of data, multiple data sections and/or multiple charts	5%	$6,412.50
LMSCUSTREP3	3) **Very complex report (LMScustrep3)** Report with multiple requirements which require custom DB/Java functions, grouping of data, multiple data sections and/or multiple charts.	5%	$9,618.75
Additional Hierarchical Relationships for Reporting & Notification - Description: Provision of additional automatic emailed reports and notifications to stakeholders other than the direct supervisor (offered above and beyond standard Learning Platform configuration). Includes: -Custom email templates and workflow configuration. -User data configuration. -Role and permission configuration.			
LMSREPORTCONFIG	1 Package	5%	$7,125
Automated Import of Organizational Hierarchy Description: Integration with human resource systems where organization positions/titles are automatically imported into the Learning Management System via an XML file. Includes: -Use of private secure ftp site. -Configuration of file upload. -Upload test.			
LMSORGIMPORT	1 Per Load	5%	$5,225
Migration of Historical Training Data - Description: The loading of customer historical employee training data into the learning platform. Twenty user fields may be used for employee data, including training taken in the past. Includes data mapping and preparation.			
LMSHISTORICALUPLOAD	1 Per Load	5%	$4,750

Training History Data Export - <u>Description:</u> The periodic export of employee course enrollment, and/or training history from the learning platform. Includes set up of one scheduled task per data export. Includes data mapping and preparation.			
LMSHISTORICALEXPORT	1 Per Export Task	5%	$4,750
E-Learning Course Set up, Configuration & Maintenance - <u>Description:</u> Third party and self-authored eLearning courseware modules (AICC/SCORM compliant) loaded, set–up and tested.			
LMSELEARN	1 Per Course	5%	$238
User Skill & Competency Upload - <u>Description:</u> Assign current skills and skill levels to employees in the learning platform via a csv upload. Includes data mapping and preparation.			
LMSSKILLUPLOAD	1 Per Load	5%	$4,750
Test Question Upload - <u>Description:</u> The integration of existing test questions into the learning platform assessment tool via csv or xml file upload. Includes data mapping and preparation.			
LMSSKILLUPLOAD	1 Per Load	5%	$7,125
Single Sign-on (SSO) - <u>Description:</u> Create a single sign-on mechanism through the customer organization network to automate employee log-on to the system.			
LMSSSO	1 Per Set-Up	5%	$3,705
Additional Skins - <u>Description:</u> For the extended enterprise or an organization re-branding ,this renovates the look and design of the learning platform interface. Includes consultation, mock-up, adoption of feedback, and delivery.			
LMSSKIN	1 Per Unit	5%	$1,900